



SHORE

Capital Partners

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Shore Capital Partners, LLC (“Shore”) is a healthcare-focused lower middle market private equity firm that specializes in partnering with companies that have between \$5 and \$50 million of revenue. Shore is focused on making control equity investments within the healthcare services, products and distribution markets. Utilizing a proactive, research-led investment process, our approach is to support entrepreneurs with capital, business development expertise, and industry knowledge. Shore targets investments in proven, successful private companies with superior management teams, stable cash flow, and significant potential for growth, both organically and through industry consolidation.

Approach and Value Creation Strategy

- Invest in or partner with exceptional managers who have ambitious goals for their business.
- Act as a value added partner by providing numerous resources and support, while providing management teams with full operating autonomy.
- Invest in “little leaders” of niche industries and help accelerate growth through enhanced operating initiatives and/or industry consolidation strategies.
- Across all investments, Shore seeks to (i) act as an enabler of growth, (ii) provide post-transaction resources and industry expertise, and (iii) create improved operating transparency allowing managers to make decisions based upon data driven analysis.

Target Platform Investment Profile

- Revenue: \$5 to \$50 million
- EBITDA: \$1 to \$5 million
- Transaction Types:
 - Family succession transactions
 - Management buyouts
 - Leveraged buyouts
 - Recapitalizations
 - Industry consolidations
 - Growth investments
 - Corporate divestitures
- Healthcare Segments of Interest:
 - Home infusion therapy
 - Laboratory services
 - Laboratory supplies & distribution
 - Outpatient rehab therapy
 - Behavioral health
 - Urgent care clinics
- Shore will evaluate larger and smaller opportunities on a case-by-case basis.

Committed and Experienced Team

- Justin Ishbia, Managing Partner
 - Principal Investing, Valor Equity Partners, a \$500 million private equity firm
 - Private Equity Attorney, Kirkland & Ellis, a leading private equity law firm
- Ryan Kelley, Partner
 - Principal Investing, Water Street Healthcare Partners, a \$1 billion private equity firm
 - Healthcare Investment Banking, Bank of America
- Michael Cooper, Vice President
 - Principal Investing, Wind Point Partners, a \$2.5 billion private equity firm
 - Investment Banking, UBS
- John Hennegan, Vice President
 - Principal Investing, Henry Crown & Company, a middle market private equity firm
 - Investment Banking, Citigroup